



# 2020 AUSA Chattahoochee Valley/Fort Benning, MCoE, and MCDID Virtual Industry Day



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## Industry Quad Charts: Help Us Help You



- Use the Quad Chart Format
- Use Adobe PDF file for submission of QUAD
- Limit 1 recommended solution per PDF file, do not group multiple recommendations within the same PDF file
- Include recommendation title in the subject line of the e-mail
- Business Development Consultants: Specify which companies you represent on which programs

UNCLASSIFIED



# Quad Chart Format

## Capability Name:



*Picture or graphic*

**Description:** provide a brief description of the Capability. Include Technology Readiness Level (TRL).

**Operational Description:** Identify how and where the proposed solution will be employed and who will employ it (i.e. echelon, individual operators, staffs, etc.) to address what capability. Include battlefield system interrelationships and dependencies.

**Contact Information:** Provide the full name and address of the organization submitting the proposed solution. Identify the Business Development POC and Subject Matter Expert POC as required. Provide the name, e-mail address, and phone number of each for follow up.



## Quad Chart Timeline

Quad Charts due to MCoE	NLT 22 May 20
Email: <a href="mailto:usarmy.benning.mcoe.mbx.industry-day@mail.mil">usarmy.benning.mcoe.mbx.industry-day@mail.mil</a>	
Quad Chart Tier Ranking complete	7 August 20
Industry notified of Quad Tier Ranking	NLT 21 August 20
AUSA Annual Meeting and Exposition	12-14 October 20



## Quad Chart Tiers



- Tier I: Outbrief to the MCoE CG and MCDID Dir at AUSA National Conference
- Tier II: Outbrief to the Division Director
- Tier III: Outbrief to the Requirement Branch Chief
- Tier IV: This is our requirement area, but does not meet our required capability set; or have previously reviewed
- Tier V: This is not our requirement area; POC to alternate Center of Excellence provided
- Tier Definition: The briefing path selected to best facilitate communication with the MCOE and MCDID