

# MCoE Support Multiple Award Task Order Contract (MATOC) Overview and Contracting Options

**Industry Day, 10 April 2019**

Presented by  
**Susan Bailey**  
MATOC Contracting Officer's Representative (COR)

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Agenda

- The Changing MCoE
- Implications/Impacts of Changes
- MATOC Facts
- Awarded contracts/Prime contractors
- What is/is not MATOC eligible?
- Competition within the MATOC
- Contract process flow
- Government POCs
- Disclaimer and FY19 Potential opportunities
- Questions

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## The Changing MCoE

- **2010:** Fort Benning becomes the Maneuver Center of Excellence, home of Infantry and Armor Schools.
- **2012:** Benning's first MATOC awarded, 14 Primes, \$458M.
- **2013:** Year of fiscal uncertainty, furloughs, sequestration.
- **2014:** Follow-on MATOC work begins.
- **2014-2017:** Period is marked by organizational realignments, limited funding, reduced personnel (mil/civ/contractor), and continuing resolutions. Follow-on MATOC morphs in response.
- **2018:** HQDA announced the establishment of the Army Futures Command, effective 1 Jul 18, fully operational NLT 1 Jul 19 (some projections are later).
- **FY19 and beyond: ???**

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Implications/Impacts of Changes: MCoE Organization

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Implications/Impacts of Changes: Recent Organizational Realignment

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Implications/Impacts of Changes: MATOC Services Contract

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## MATOC Facts

- Selection Criteria LPTA: Mission Capability (including staffing, team composition, and capability to perform in all task areas), Past Performance, Price/Cost, and (for not-small businesses) Small Business Participation Plan
- Competition:
  - Twenty-nine (29) offerors
  - Thirteen (13) in the competitive zone
  - Four (4) selected “reserved” for Service Disabled Veteran Owned Small Business (SDVOSB), certified under NAICS 541990, as of proposal date.
  - Three (3) selected under full and open. (SDVOSBs not selected in Reserve were included in the full and open.)

7

## MATOC Facts (continued)

- MCoE Policy Memorandum 70-13-5 (2 Oct 18): TRADOC dollars / mission = MCoE MATOC as first option, excluding:
  - Historically Small Business / special programs (i.e., 8(a))
  - Mandatory sources (e.g., IT-related)
  - Out-of-scope (e.g., aircraft maintenance, construction)
- MATOC Ordering Guide published 1 Mar 19
- Period of Performance: 31 Dec 18 – 30 Dec 23
  - No option periods
  - Ordering is available thru PoP end OR when ceiling is reached, whichever comes first
- Six (6) Task Areas (see Task Area slide)

8

## Awarded Contracts

The first four (4) are Reserved (SDVOSB):

- W911S0-19-D-0001 – Yorktown Systems Group (YSG)
- W911S0-19-D-0002 – Summit Technologies, Inc. (STI)
- W911S0-19-D-0003 – Cognition, LLC
- W911S0-19-D-0004 – Beshenich Muir & Associates, LLC (BMA)
- W911S0-19-D-0005 – Booz Allen Hamilton (BAH)
- W911S0-19-D-0006 – Janus Research Group
- W911S0-19-D-0007 – Systems Studies & Simulations, Inc. (S3)

NOTES:

1. Primes were chosen, in part, by the Team structure and abilities. Any team changes must be reviewed by COR, then fully vetted and approved by the KO.
2. Team change submission window is October and April.

9

## What is not MATOC-eligible?

- Non-TRADOC mission support
  - Installation-specific: construction, infrastructure, janitorial, landscaping, facilities
  - Medical-specific: pharmaceutical, hospital staff
- Out of scope (not within a Task Area)
- Subject to a mandatory source: see FAR Part 8
  - Examples include: Federal Prison Industries (usually supplies), Ability One (usually low-tech services), CHES (IT and related)
- Historically small business
  - Special programs (like 8(a)) or small business set-aside
  - See FAR Part 19, Small Business Programs

10

## What is MATOC-eligible?: Scope / Task Areas

- Task Area 1 – General Administrative, Technical, and Analytical
- Task Area 2 – Training Development
- Task Area 3 – Doctrine Development
- Task Area 4 – Capabilities Development
- Task Area 5 – Instruction
- Task Area 6 – Training Aids, Devices, Simulations, and Simulators (TADSS), Modeling, and Analysis Support

11

## What is/is not MATOC eligible? Decision Matrix

```

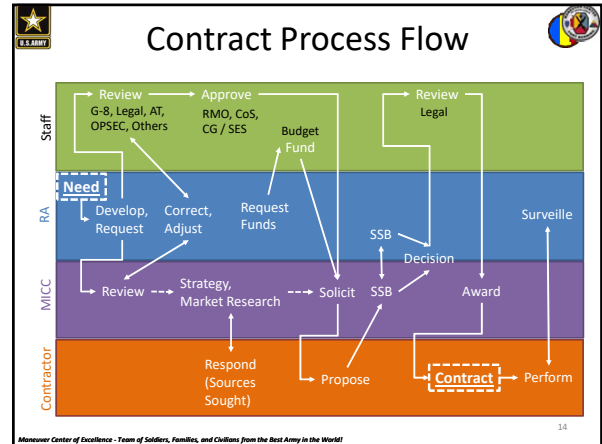
    graph TD
      Start[Requirement (Services Contract)] --> D1{TRADOC mission / funding?}
      D1 -- No --> NotMATOC[Not MATOC  
Requirement goes to FBO or other contract vehicle.]
      D1 -- Yes --> D2{Scope is in a Task Area(s)}
      D2 -- No --> NotMATOC
      D2 -- Yes --> D3{Direct support of TRADOC mission?}
      D3 -- No --> NotMATOC
      D3 -- Yes --> D4{Mandatory Source?}
      D4 -- Yes --> NotMATOC
      D4 -- No --> D5{Historically Small Business?}
      D5 -- Yes --> NotMATOC
      D5 -- No --> MATOC[MATOC  
Requirement goes to MATOC Prime Contractors.]
    
```

12

## Competition within the MATOC

- If any described work is in Task Area 4 (Capabilities Development), competition is open to all Primes.
- All other work (Task Areas 1, 2, 3, 5, and 6) is offered to the Reserve (SDVOSB) Primes.
  - If there is insufficient response / competition among the Reserve Primes, the opportunity is opened to all Primes.
  - If there is insufficient response / competition among all Primes, the opportunity may then be released publically (FBO or other contracting means).
- There must be at least two (2) viable offers to meet the competition requirement.

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!



## Government POCs

- Phone numbers are purposely omitted.
- **Preferred communication is email**, so that:
  - There is a record of contact, issue, and response.
  - Normal schedules are not interrupted.
  - Out-of-office replies reduce frustration.
- In the interest of equal disclosure and fair business practices, **drop-in and/or general office calls are discouraged**.
- If there are specific issues (MATOC or Task Order level) which cannot otherwise be reconciled, then an office call is recommended. Email to schedule.

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Government POCs

**MICC**

MATOC Contracting Specialist  
Vernessa Hampton, [vernessa.hampton.civ@mail.mil](mailto:vernessa.hampton.civ@mail.mil)

MATOC Contracting Officer  
Yewston Myers, [yewston.n.myers.civ@mail.mil](mailto:yewston.n.myers.civ@mail.mil)

Contracting Officer, Mission Division Chief  
Elvira Lenoir, [elvira.lenoir.civ@mail.mil](mailto:elvira.lenoir.civ@mail.mil)

-----

**MCoE**

MATOC COR  
Susan Bailey, [susan.e.bailey4.civ@mail.mil](mailto:susan.e.bailey4.civ@mail.mil)

Dep Dir G-3/Dir DPTMS  
Bob Brown, [robert.w.brown64.civ@mail.mil](mailto:robert.w.brown64.civ@mail.mil)

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Potential Opportunities Disclaimer



- There is **NO** guarantee, nor promise, nor agreement of any kind that any opportunity will reach fruition or be made public in any way.
- All opportunities :
  - Are subject to availability of funding.
  - Are subject to prioritization.
  - May be withdrawn at any time.
- Under **no circumstances** shall this list be considered as permission to investigate further.

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

## Potential Opportunities Disclaimer

- The Government is under **no obligation** to offer an explanation for retracted or withdrawn opportunities, or for opportunities presented under restricted circumstances (e.g., select contract vehicles).
- Any existing contracts – based on mission needs and funding – might:
  - Have available option years exercised
  - Be extended
  - Be re-competed
  - None of the above

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!





## Potential Opportunities

- Specific titles, PoP end/potential start, and incumbents are not listed herein.
- Legacy MATOC: Currently 24 active task orders (half are at Fort Rucker). Expiration timeframe, and eligible for re-compete under new MATOC:  
13 in FY19      9 in FY20      1 in FY21      1 in FY22
- Non-MATOC contracts: ~6 possible re-compete or new efforts, case-by-case evaluation, using the decision matrix.

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

19





## Potential Opportunities

**Large Non-MCoE contracts to watch for:**

- **USAACE** (Rucker) MATOC (Sources Sought post 4 Nov 16, W911S0-17-USAACE) projected FY20 start
- **CAC** Omnibus (Eustis Open House, Feb 19) current MATOC ends Apr 2022
- **Futures & Concepts Center** (was ARCIC) MATOC (Eustis Open House, Feb 19) current MATOC ends Dec 2019
- **Cyber** CoE (Gordon) MATOC/IDIQ (Sources Sought 2 Feb 19, PANMCC-19-P-0052), B+4, start TBD
- **Sustainment** CoE (Sources Sought due out late FY19) current MATOC ends Oct 2021

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!

20



## Questions ??

Maneuver Center of Excellence - Team of Soldiers, Families, and Civilians from the Best Army in the World!