



Help Us to Help You

- Use the Quad Chart Format
- Use Adobe PDF file for submission of QUAD
- Limit 1 recommended solution per PDF file, do not group multiple recommendations within the same PDF file
- Include technology title in the subject line of the e-mail
- Business Development Consultants: Specify which companies you represent on which programs



Quad Chart Format

Capability Name:



Picture or graphic

Description: provide a brief description of the Capability. Include Technology Readiness Level (TRL).

Operational Description: Identify how and where the proposed solution will be employed and who will employ it (i.e. echelon, individual operators, staffs, etc.) to address what capability. Include battlefield system interrelationships and dependencies.

Contact Information: Provide the full name and address of the organization submitting the proposed solution. Identify the Business Development POC and Subject Matter Expert POC as required. Provide the name, e-mail address, and phone number of each for follow up.



Quad Chart Timeline

- CV/FB AUSA Industry Day 11 April 18
- Quad Charts due to MCoE NLT 11 May 18

Email: usarmy.benning.mcoe.mbx.industry-day@mail.mil

- Quad Chart Tier Ranking complete 10 August 18
- Industry notified of Quad Tier Ranking 24 August 18
- AUSA Annual Meeting and Exposition 8-10 October 18



Quad Chart Tiers

- Tier I: Outbrief to the MCoE CG // CFT Leads at AUSA National Conference
- Tier II: Outbrief to the Division Director
- Tier III: Outbrief to the Requirement Branch Chief
- Tier IV: This is our requirement area, but does not meet our required capability set
- Tier V: This is not our requirement area; POC to alternate Center of Excellence provided

Tier Definition: The briefing path selected to best facilitate communication with the
MCOE